

90 DAYS TO A REAL NUMBER

From readiness check to first funded return in one quarter. A system you start, not a project you finish.

ONE INITIATIVE · PLANNED, PROVEN, READY TO SCALE

DIAGNOSE

DAYS 0-30

- Score readiness for your function
 - **AI Readiness Scorecard (32)**
- Build the Decision Inventory: P&L Walk plus Operator Workshop
 - **P&L Walk (34) · Operator Workshop (35)**
- Name the Investment Committee and its decision rights
 - **Committee Charter (23) · Cadence (24)**
- Run Trust Gate 1 on your top three candidates
 - **Four Trust Gates (21)**

PROVE

DAYS 31-60

- Pick ONE Tier-1 initiative – impact × data-ready × lowest change risk
 - **Capability Patterns (37) · Decision Inventory**
- Baseline its KPI before you build anything
 - **CFO Template (16) · Initiative Brief (20)**
- Ship the pilot to a real outcome, not a demo
 - **Two-Decision Grid (40)**
- Run your first Monthly Portfolio Review
 - **Committee Cadence (24)**