

WHAT YOUR SCORE MEANS

Five dimensions, each scored 1–4 — range 5–20. Scored by the Value Owner plus one designated skeptic; finance validates the evidence. Refresh every 90 days.

5–9

STOP

Fix the foundation first. Remediate your lowest dimension. Most enterprises start here.

FUND Nothing. Remediation budget only.

10–14

PILOT ONLY

One tightly scoped initiative. No parallel pilots in the same unit.

FUND One tranche, one initiative, Gate 1 required.

15–20

READY TO SCALE

Your constraint is selection, not readiness. Go to the Decision Inventory.

FUND The portfolio, through the Four Trust Gates.

Override rule: any dimension averaging below 3.0 gets remediated before pilot capital commits — even if the total lands in the Pilot or Scale band.