

FOUR GATES. SIX RISK REVIEWS. ONE RULE.

No initiative advances — or keeps its funding — without clearing the gate in front of it.

GATE 1 · PRE-FUNDING

Problem Validation

Value Owner signed · lever named from the Decision Inventory · KPI stack with measured baselines · time-to-value tier · preliminary Risk Review classification · full TCO estimate



GATE 2 · PRE-SCALE

Pilot Validation

KPI moving with significance · adoption above threshold · Risk Review clearance for production (security, compliance, data governance, model risk) · ran on production data · updated TCO with actuals



GATE 3 · PRE-ENTERPRISE

Scale Validation

All six Risk Reviews cleared at scale · unit economics hold at projected volume · integration and support model proven · reuse assets documented for the next initiative



GATE 4 · ONGOING

Value Realization

Realized ROI vs. projection, by lever · adoption holding · model performance monitored · Exit Criteria armed: fix it or kill it, and free the capital

THE SIX RISK REVIEWS · CLEARED AS A SET

Data governance · Model risk · Security · Compliance · Third-party · Responsible AI